



A NETWORK OF
MARITIME
CONSULTANTS
AND SPECIALISTS

COSMIC

Consortium Of
Sussex Maritime International Consultants
Web: www.cosmicconsultants.co.uk

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WHO ARE WE?

COSMIC is a group of Maritime Consultants, located in geographical proximity to each other in the UK. We are engaged in providing specialist consultancy services to the Maritime and Transport industry.

OUR MISSION?

Our mission is to be recognised in the international Maritime community, representing a strong, practical and experienced professional and quality orientated group of UK based consultants.

Collectively we combine our wide expertise to cover all aspects of the Maritime Industry.

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WHAT CAN WE OFFER?

COSMIC offers a broad range of skills and expertise which include:

- Marine personnel, training and supply of seafarers
- Surveying and claims services to ship owners and insurers
- Oil terminal operations and general oil industry maritime consultancy
- Shipping market analysis, information provision and advice
- Technical, personnel, ship and port management
- Commercial and general maritime consultancy
- Project Feasibility studies and economical evaluation
- Marine Insurances
- Ship Management and Services

For assistance contact any of our members whether for a single specialist or a multi-discipline team and visit our website for further information.

Harbour Insurance Brokers Ltd

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Harbour Insurance Brokers is an independent international marine insurance intermediary. We offer a wide range of insurance products and are authorised and regulated by the Financial Services Authority (FSA)

We deliver all types of marine insurance to clients including:

- | | |
|------------------------|--------------------------|
| • Hull & Machinery | • CoFR'S |
| • Increased Value | • SOL |
| • War Risks | • Towage |
| • Crew Liabilities | • Anticipated Freight |
| • Mortgagees Interest | • NVOCC |
| • Cargo | • Scrap Voyages |
| • Loss of Hire | • Terminals |
| • P&I | • Charterers Liability |
| • Equipment | • Defence |
| • Bunkers | • Fishboats |
| • Directors & Officers | • Professional Indemnity |

Harbour Insurance Brokers Ltd, Chartered Insurance Brokers, is an independent intermediary which acts as your agent and accepts responsibility for advice given and for arranging your insurance. We can offer you a wide range of insurance products and are authorised and regulated by the Financial Services Authority.



Associated Petroleum Consultants Ltd

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APC, together with our correspondent companies in the Middle and Far East (Singapore and Korea), provides a high quality service, in the field of chemical, gas, petroleum and bunker fuel surveys and investigations as well as Ship Condition and Purchase/Sale surveys to Shipowners, Charterers, Owners' P&I Association, Cargo Owners, Cargo Underwriters, bunker fuel suppliers and the legal professions. Our marine, chemist and engineering consultants have extensive experience in the following areas:

- Masters or Senior Officers having served in foreign-going Crude Oil, Product (Clean, Dirty & Special), Chemical & Liquefied Gas Carriers
- Marine & Chemist Surveyors of all types of Liquid & Chemical cargoes
- Marine & Engineer Surveyors of vessel's hull & machinery
- Engineer Surveyors of damage to fixed objects
- Marine & Chemist Surveyors of Oil, Chemical & Gas Terminals
- Consultancy in analytical testing of hydrocarbons & chemicals
- Expert witnesses in Court and/or Arbitrational Proceedings
- Training of ships' crews in cargo operational procedures

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Robmarine Shipping (Overseas) Ltd provides a full range of services to the shipping industry. We are best known for our expertise in stowaway documentation and repatriation, vessel tracking and our claims management services. We are a member of EPIC (European P&I Correspondents), SEAMEC (South East African & Middle Eastern Correspondents) P&I NETWORK, UK correspondents to Insurance Company 'Ingosstrakh' Ltd & other North European Insurance facilities. We together with our network offices in Kenya, Tanzania, Mozambique, South Africa, Namibia & Senegal also offer a wide variety of specialist services to P&I clubs, Owners, agents & correspondents on a worldwide basis. Our services include:

- Stowaway identification, documentation and repatriation
- Medical assistance and repatriation
- Marine claims management and assistance with arbitration
- Loss prevention, cargo disposal and investigation
- Vessel Tracking Services
- Emergency response
- Arbitration services





Jonathan Packer & Associates

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Jonathan Packer & Associates provide management consultancy and advisory services in all aspects of Management and Business Development for the Shipowning, Port and Transport industries.

Our services cover

- Business Strategy and Management
- Financial Reviews and Analysis
- Feasibility Studies and Project Development
- Market Analysis
- Economic Reviews and Policy Studies
- Business Development and Venture Capital

Jonathan Packer & Associates consist of an extensive network of Associates and independent experts called upon as required. Associates have many years of management and/or consultancy experience. Specialists include market researchers and interviewers, transport analysts, economists and engineers.

Marine Information Ltd

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Marine Information Ltd provide expert consultancy services to the international shipping industry, specialising in training.

We make and sell training programmes on video, on PC (computer-based training), PC-based simulators for ship stability, liquid cargoes, GMDSS, ECDIS, ARPA radar and full mission ship simulators. Marine Information Ltd also advise on training onboard at sea to meet the changing IMO and EU regulations (for example SOLAS, ISM code, STCW and ISPS code).



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EuroShip provides ship management services ranging from the supervision of shipbuilding and ship repair projects through to full technical, operational and crew management of a wide variety of vessel types. EuroShip's exemplary ship management services are founded on its staff and philosophy, a philosophy that reinforces EuroShip's commitment to quality and safety, supervised by a highly experienced and dedicated team of professionals. EuroShip offers advice on the full range of marine disciplines with a service backed up by internationally recognised certification ISO 9001:2000 and ISO 14001:1996.





Sharp Shipping Services Ltd

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Sharp Shipping Services provides crew manning, related personnel services and Port Agency services including the provision of:

- Asian & East European seafarers of all ranks and for all vessels, particularly from the Philippines.
- Crew and Personnel Manager services. Advice on wage structures for (Asian) seafarers.
- Liaison and negotiation with Asian unions and the ITF.
- Payroll and other personnel services from Asia.
- Tailored computer packages.
- Processing Applications with Flag States for Certificates of Competency, etc.
- Maritime Security Training at Sharp Maritime Security Training Services, Manila, Philippines
e-mail: Crewman@CFSharpspore.com
- Port Agency services - specialising in Far East, South East Asia and Suez Transits etc.
- Malacca and Singapore Straits Advisory services
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White Raven Associates provides support for the implementation of new business processes and operations, through process re-engineering, information management and IT development. The company has specialised services and products to meet the particular needs of the Maritime, Travel and Transport Industries, whether new areas within an established organisation or a complete start-up.

We have a strong suite of skills and products to meet the increasing demands in information management and reporting including:

- Project Assurance
- Project Team Building
- Market Research
- Technology Review

A 'White Raven' brings new skills and perspective to a problem by considering options and routes beyond the ordinary; we use only qualified staff to deliver a quality service.

Precious Associates Limited

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Precious Associates Limited ("PAL") is an independent consultancy Company, offering specialist services in all human resource / personnel management areas, with particular knowledge of the marine industry. Ongoing retainer/contract work includes the following activities:

- Provision of Cadet Training Services for Client Companies;
- Advice on International Seafaring Manning Options;
- Permanent Secretariat role for Shipping Groups;
- Human Resource Aspects / Appraisal / Job Evaluation;
- Regular Production of Wage Bulletin;
- Specialist Information to Law Companies / P&L Clubs (primarily involving personal injury claims);
- Salary Surveys / Cost Comparisons / Manpower Budgets; ITF / Union Advice / Liaison / Negotiation;
- Training Program - Sea and Shore.

